July 2026

CURRICULUM VITAE

Name: Ori Zax
Born: 06/1976
Citizenship: Israeli

1. Education

a. Academic Education

Ph.D., Economics, Tel Aviv University, 2008.

Dissertation: “Promotion, Wages, and Segregation in a Competitive Environment.”

Supervisor: Yoram Weiss

M. A., Economics, Ben-Gurion University, 2002

M.A. Thesis: "Employment and Wage Levels – Competitive and Non-Competitive Approaches".

Supervisor: David Wettstein.

B. A., Economics and Business Administration, Ben-Gurion University, 2000

2. Employment

a. Academic Employment

2023-Present	Senior Lecturer and chair, Department of Economics, Ramat-Gan Academic College.
2020-Present	Course coordinator, Department of Education and Psychology, The Open University of Israel.
2022	Adj. Lecturer, Department of Economics, Ramat-Gan Academic College.
2018-2020	Adj. Lecturer, Faculty of Economics, Ashqelon College.
2009-2018	Lecturer, Department of Economics and Management, Tel Hai College.
2008-2009	Adj. Lecturer, Department of Economics, University of Pennsylvania.

2006-2007	Visiting Scholar, Department of Economics, Columbia University

Courses Taught

Intermediate Microeconomics, Education Economics (M.A.), Introduction to Microeconomics, Labor Economics, Public Finance, Game Theory (M.A.), Behavioral Economics for non-economists, Introduction to Finance, Industrial Organization.

Advising

Shay Tsaban, M.A., "Beliefs in Gender Abilities and Gender Wage Gap A Performance-Based Experimental Study", School of Management, Ben Gurion University, Joint with Mosi Rosenboim.

3. List of Publications

a. Peer reviewed papers

1. Waldman, M., and Zax, O. (2020) "Promotion Signaling and Human Capital Investments", *American Economic Journal: Microeconomics*, 12 (1): 125-55.
2. Waldman, M., and Zax, O. (2016). "An Exploration of the Promotion Signaling Distortion", *Journal of Law, Economics, and Organization*, 32(1), 119-149.
3. Zax, O. (2026) “Repetition, Recall and Advertising”, *Economics Bulletin*, *46(1)*, 293-301.
4. Farja, Y. and Zax O. (2024). Equilibrium Poaching in Labor Markets. *CESifo Economic Studies,* 70(1), 17-33.
5. Hochman, O., and Zax, O. (2023). Production in Urban Environments. *CESifo Economic Studies*, *69*(1), 61-68.
6. Cohen, C., and Zax, O. (2022) “Human Capital Acquisition as a Signaling Device in Promotion Competition”, *Metroeconomica*, 73 (1), 550-566.
7. Farja, Y., Tillman, A. and Zax, O. (2022) "The Gender Gap :Looking at the Entire Distribution". *journal of interdisciplinary economics*, 34 (1), 51-68.
8. Zax, O. (2020) "Human Capital Acquisition as a Competitive Response to the Promotion Distortion", *Metroeconomica*, 71 (3), 496-509.
9. Farja, Y. and Zax, O, (2020) “Efficiency Wages in Market Equilibrium”, *Economics Bulletin*, 40 (1), 248-261.

10. Wettstein, D., and Zax, O. (2018) “Promotion Policies of Workers who Observe their Ability”, *Economics Bulletin*, *38(4)*, 2509-2514.
11. Zax, O. (2017) “Promotion Policies at Different Firms”, *Economics Bulletin*, *37(2)*, 1045-1054.
12. Zax, O. (2016). “Why Do Women Study So Much? The Role of Signaling and Work Commitment”, *Economics Bulletin*, *36*(2), 1185-1193.
13. Zax, O. (2015). "Human Capital and the Probability of Divorce", *Bulletin of Economic Research*, 67(S1), S111-S134.
14. Zax, O., Shavit, T. and Rosenboim, M. (2014). "Effects of Expected Effort on Females in the Labor Market", *Forum for Social Economics*, 43, 107-122.
15. Zax, O. (2012). "Promotion Policy and Firm Size", *Economics Bulletin*, 32, 3347-3356.

Book Review

16. Zax, O. and Hochman, O. (2004). "Research in Urban Economics: Design and Land Policy", by E. Boruchov. *The Economic Quarterly*, 50, 781-782 (Heb).

b. <u>Submitted Papers</u>

17. 17. Yin, Z., and Zax, O. "Strategic Hiring." Revise and Resubmit at the International Economic Review.
18. Zax, O. “Explaining Monogamy: Why Couples, Not Triads”.
19. Zax, O. “Welfare and Policy Commitment”.
20. Zax, O. “Labor-Market Discipline and the Sustainability of Product-Market Collusion”.
21. Zax, O. “Employer Power and Schooling Investment”.

4. <u>Referee Service</u>

Review of Economic Studies, Journal of Labor Economics, The Economic Journal, Journal of Economics and Management Strategy, Economic inquiry, Economics Bulletin, Plos One, Journal of Behavioral and Experimental Economics, Bulletin of Economic Research, International Journal of Manpower.