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ACADEMIC CURRICULUM VITAE

Prof. AVIAD HEIFETZ

Management and Economics department

[The Open University of Israel](#)

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Date and place of birth: 19.5.65, Israel

Marital Status: Married + 2

EDUCATION

1983-1986	Tel Aviv University	Mathematics	B.Sc.
1987-1991	Tel-Aviv University	Mathematics	M.Sc.
1991-1994	Tel-Aviv University	Mathematics	Ph.D. (21.12.95)

Master thesis: *The Bayesian Formulation of Incomplete Information - The Non-Compact Case*

Advisors: Prof. Dov Samet, Prof. Sergiu Hart

Doctoral dissertation: *Transfinite Levels of Mutual Knowledge and Belief in a group of Players*

Advisors: Prof. Dov Samet, Prof. Ehud Lehrer

ACADEMIC AND PROFESSIONAL EXPERIENCE

1994-1995	University of Louvain	C.O.R.E.	Post-doctoral Fellow
3/96-9/96	Tel-Aviv University	Mathematics	Visiting Lecturer
4/97-9/2003	Tel-Aviv University	Economics	Lecturer
9/2000-8/2001	CALTECH	Economics	Visiting Assoc. Prof.
9/2003-5/2004	The Open University	Economics	Visiting Scientist
5/2004-5/2007	The Open University	Economics	Associate Professor
6/2007-	The Open University	Economics	Professor
10/2007-3/2009	The Open University	Economics	Department chair
8/2009-7/2011	Northwestern University	Kellogg/MEDS	Visiting Professor
1/2014-12/2017	The Open University		Executive Vice President for Academic Affairs

ACADEMIC AND PROFESSIONAL AWARDS

1984	Tel-Aviv University, Faculty of Exact Sciences	Dean distinction
1985	Tel-Aviv University, Faculty of Exact Sciences	Dean distinction
1994	Tel-Aviv University, Mathematics Department	Distinction Award in Ph.D. Studies in memory of Dr. Jacob Belcher

GRANTS

- 1996-2001 Training and Mobility of Researchers (TMR) network “Cooperation and Information”, funding joint research and scholarships in the universities of Cergy-Pontoise (France), Caen (France), Bielefeld (Germany) Louvain (Belgium), Alicante (Spain) and Tel Aviv (Israel).
- 2000 “On the Role of Emotions in Bargaining – an Evolutionary Perspective” - grant from the Hammer fund for Economic Cooperation
- 2001 “The Role of Delay and Violence in the Israeli-Arab Negotiations” - grant from the Hammer fund for Economic Cooperation
- 2002 “Fuzziness in International Relations” - grant from the Hammer fund for Economic Cooperation
- 2002-2004 “Rationalizable Expectations” – grant from the Israel Science Foundation (joint with Elchanan Ben-Porath)

EDITORIAL BOARDS

- Games and Economic Behavior (2008-now)
 International Journal of Game Theory (2011-2013, 2017-now)
 Mathematical Social Sciences (2006-2013)

REFEREE SERVICE (Partial List)

Journals: Econometrica, American Economic Review, Review of Economic Studies, Economics Letters, European Economic Review, Economic Journal, Rand Journal of Economics, Journal of Economic Theory, Games and Economic Behavior, Theoretical Economics, International Journal of Game Theory, Journal of Mathematical Economics, Economic Theory, Mathematical Social Sciences, Theory and Decision, Evolutionary Economics, The Economics Bulletin, Managerial and Decision Economics, Journal of Philosophical Logic, Israel Journal of Mathematics, Synthese, Journal of Applied Logic, Logic Language and Information, Erkenntnis, Oeconomia, Journal of Industrial Organization, Games journal, Economics and Philosophy, Journal of Public Economics, Journal of Behavioral and Experimental Economics.

Publishers: Cambridge University Press, MIT Press

Grant Proposals: NSF,ERC

ACADEMIC SERVICE

2013 - 2019 elected member of the Council of the Game Theory Society

2019 - Fellow of the Game Theory Society

PhD STUDENT

- Ella Segev (The faculty of Management, Tel Aviv University, 2002)

OPEN UNIVERSITY OF ISRAEL – ACADEMIC SERVICE (Partial List)

2005 - 2009 Head of Economics field

2006 - 2009 Chair, Economics and Management department (undergraduate programs in Economics, Management, Accounting, Industrial Engineering and Management; MBA program)

2011 - 2017 member of university appointment committees for lecturer and senior lecturer, associate and full professor

2012 - 2017 member of the university council

2014 - 2017 Executive Vice President for Academic Affairs

TEACHING EXPERIENCE

Undergraduate Courses: Intermediate Microeconomics A, B; Selected Topics in Information Economics (Tel Aviv University), The Rationality of Irrationality (CALTECH)

Graduate Courses: Advanced Topics in Mathematics for Economists (Tel Aviv University), Reasoning about Knowledge, The Evolution of Conventions and Preferences (CALTECH)

MBA courses: Managerial Economics (Kellogg/MEDS)

OPEN UNIVERSITY OF ISRAEL – COURSE DEVELOPMENT**Undergraduate courses**

- Strategic Thinking – Game Theory with Economics and Business Applications (original textbook), 2007
- International Trade (supervision of study guide written by Eliyahu Yeret), 2013
- Contemporary Theories of Economic and Social Justice (Reader accompanied by original study guide), 2013
- The Face of Poverty: Social and Economic Aspects, 2019

MBA courses

- Game Theory with Business Applications (original study guide), 2012
- Managerial Economics, 2020

AVIAD HEIFETZ - LIST OF PUBLICATIONS

[Google Scholar page](#)

TEXTBOOK

- [Game Theory – Interactive Strategies in Economics and Management, Cambridge University Press](#), 2012

Chinese translation: [博弈论——经济管理互动策略](#), 2015

Hebrew edition:

[Strategic Thinking – Game Theory with Economics and Business Applications](#), 2nd ed., The Open University of Israel Press, 2014

EDITED BOOK

- S. Weil, [Are we struggling for Justice? An anthology of social and political writings](#), (Hebrew), A. Heifetz and D. Charbit (scientific translation editing, introductions and postscripts), Carmel and Bar Ilan University Press, 2019

ARTICLES

- A. Heifetz, [The Bayesian Formulation of Incomplete Information - the Non-Compact Case](#), *The International Journal of Game Theory*, vol. 21, pp. 329-338. 1993.
- S. Hart, A. Heifetz, D. Samet, [‘Knowing Whether,’ ‘Knowing that’ and the Cardinality of State Spaces](#), *Journal of Economic Theory*, Vol. 70, pp. 249-256, 1996.
- A. Heifetz, [Comment on Consensus without Common Knowledge](#), *Journal of Economic Theory*, Vol. 70, pp. 273-277, 1996.
- A. Heifetz, [Non-Well Founded Type Spaces](#), *Games and Economic Behavior*, Vol. 16, pp. 202-217, 1996.
- A. Heifetz, [Common Belief in Monotonic Epistemic Logic](#), *Mathematical Social Sciences*, Vol. 32, pp. 109-123, 1996.
- A. Heifetz, [Infinitary S5 Epistemic Logic](#), *Mathematical Logic Quarterly*, Vol. 43, pp. 333-342, 1997.

- A. Heifetz, D. Samet, [Knowledge Spaces with Arbitrarily High Rank](#), *Games and Economic Behavior*, vol. 22, pp. 260-273, 1998.
- A. Heifetz, H. Polemarchakis, [Partial Revelation with Rational Expectations](#), *Journal of Economic Theory*, vol. 80, pp. 171-181, 1998.
- A. Heifetz, D. Samet, [Topology-Free Typology of Beliefs](#), *Journal of Economic Theory*, vol. 82, pp. 324-341, 1998.
- A. Heifetz, [Iterative and Fixed Point Common Belief](#), *Journal of Philosophical Logic*, Vol. 28, pp. 61-79, 1999.
- A. Heifetz, [How Canonical is the Canonical Model? - A Comment on Aumann's Interactive Epistemology](#), *The International Journal of Game Theory*, Vol. 28, pp. 435-442, 1999.
- A. Heifetz, A. Samet, [Hierarchies of Knowledge: An Unbounded Stairway](#), *Mathematical Social Sciences*, Vol. 38, pp. 157-170, 1999.
- A. Heifetz, D. Samet, [Coherent Beliefs are not Always Types](#), *Journal of Mathematical Economics*, Vol 32, pp. 475-488, 1999.
- A. Heifetz, P. Mongin, [Probability Logic for Type Spaces](#), *Games and Economic Behavior*, Vol 35, pp. 31-53, 2001
- F. Forges, A. Heifetz, E. Minelli, [Incentive Compatible Core and Competitive Equilibria in Differential Information Economies](#), *Economic Theory*, Vol 18, pp. 349-365, 2001.
- A. Heifetz, E. Minelli, [Informational Smallness in Rational Expectations Equilibria](#), *Journal of Mathematical Economics*, Vol 38, pp. 197-218, 2002. [pre-print version](#)
- A. Heifetz, E. Segev, [The Evolutionary Role of Toughness in Bargaining](#), *Games and Economic Behavior*, Vol 49, pp. 117-134, 2004. [pre-print version](#)
- A. Heifetz, E. Segev, [Escalation and Delay in Protracted International Conflicts](#), *Mathematical Social Sciences*, Vol. 49, pp. 17-37, 2005. [pre-print version](#)
- A. Heifetz, A. Pauzner, [Backward Induction with Players who Doubt Others' Faultlessness](#), *Mathematical Social Sciences*, Vol. 50, pp. 252-267, 2005. [pre-print version](#)
- C. Fershtman, A. Heifetz, [Read My Lips, Watch for Leaps: Preference Equilibrium and Political Instability](#), *The Economic Journal*, Vol. 116, pp. 246-265, 2006. [authorization](#)
- A. Heifetz, C. Shannon and Y. Spiegel, [What to Maximize if You Must](#), *Journal of Economic Theory*, Vol. 133 (1), pp. 31-57, 2007.
- A. Heifetz, M. Meier, and B. Schipper, [Interactive Unawareness](#), *Journal of Economic Theory*, Vol. 130 (1), pp. 78-94, 2006. [pre-print version](#)

- A. Heifetz, [The Positive Foundation of the Common Prior Assumption](#), *Games and Economic Behavior*, Vol 56 (1), pp. 105-120, 2006. [pre-print version](#)
- A. Heifetz, Z. Neeman, [On the Generic \(Im\)possibility of Full Surplus Extraction in Mechanism Design](#), *Econometrica*, Vol 74 (1), p. 213-233, 2006. [pdf](#)
- A. Heifetz, E. Segev, E. Talley, [Market Design with Endogenous Preferences](#), *Games and Economic Behavior*, Vol 58, pp. 121-153, 2007.
- A. Heifetz, C. Shannon and Y. Spiegel, [The Dynamic Evolution of Preferences](#), *Economic Theory*, Vol. 32 (2), pp. 251-286, 2007.
- A. Heifetz, C. Ponsati, [All in Good Time](#), *International Journal of Game Theory*, Vol. 35, pp. 521-538, 2007. [pre-print version](#)
- A. Heifetz, M. Meier, and B. Schipper, [A Canonical Model for Interactive Unawareness](#), *Games and Economic Behavior*, Vol. 62, pp. 304-324, 2008. [pre-print version](#)
- A. Heifetz, E. Minelli, [An Economic Theorists' Reading of Simone Weil](#), *Economics and Philosophy*, Vol. 24, pp. 191-204, 2008. [pre-print version](#)
- E. Ben-Porath, A. Heifetz, [Common knowledge of rationality and market clearing in economies with asymmetric information](#), *Journal of Economic Theory*, Vol. 146, pp. 2608-2626, 2011
- S. Pruett-Jones and A. Heifetz, [Optimal Marauding in Bowerbirds](#), *Behavioral Ecology*, pp. 607-614, 2012
- R. Ostreicher, S. Pruett-Jones, A. Heifetz, [Asymmetric Contests at the Nest](#), *Behavioral Ecology and Sociobiology* Vol. 66, pp. 1237-1246, 2012
- A. Heifetz, M. Meier and B. Schipper, [Unawareness, Beliefs, and Speculative Trade](#), *Games and Economic Behavior*, Vol. 77, pp. 100-121, 2013
- A. Heifetz, M. Meier and B. Schipper, [Dynamic Unawareness and Rationalizable Behavior](#), *Games and Economic Behavior*, Vol. 81, pp. 50-68, 2013. [pre-print version](#)
- S. Alon and A. Heifetz, [The Logic of Knightian Games](#), *Economic Theory Bulletin*, Vol 2 (2), pp. 161-182, 2014
- A. Heifetz and A. Perea, [On the Outcome Equivalence of Backward Induction and Extensive Form Rationalizability](#), *International Journal of Game Theory*, Vol. 44(1), pp 37-59, 2015
- A. Heifetz and E. Minelli, [Aspiration Traps](#), *The B.E. Journal of Theoretical Economics (Contributions tier)*, Vol. 15(2), pp. 125-142, 2015
- A. Heifetz and E. Minelli, [Overlapping Consensus Thin and Thick: John Rawls and Simone Weil](#), *Philosophical Investigations*, Vol. 39(4), pp. 311–400, 2016

- R. Ostreicher and A. Heifetz, [The Blessing of Having Younger Nestmates: the Case of the Arabian Babbler](#), *Behavioral Ecology*, Vol. 27 (2), pp. 393-400, 2016
- J. Ganguli, A. Heifetz and B.S. Lee, [Universal interactive preferences](#), *Journal of Economic Theory*, Vol. 162, pp. 237–260, 2016
- A. Heifetz, [On Sublimation and The Erotic Experience: Simone Weil and Hans Loewald](#), *Psychoanalytic Psychology*, Vol. 34(3), pp. 346-351, 2017
- R. Ostreicher and A. Heifetz, [The Sentinel Behaviour of Arabian Babbler Floaters](#), *Royal Society Open Science* 4 (2): 160738, 2017
 - Popular science cover:
 - S. Wong, [Bird lookouts make alarm calls to save themselves, not the group](#), *New Scientist*, February 8, 2017
 - J. Virskus, [Study says birds are selfish, but are they really?](#), *From the Grapevine*, February 23, 2017
- A. Heifetz and W. Kets, [Robust multiplicity with a grain of naivete](#), *Theoretical Economics*, Vol. 13(1), pp. 415–465 , 2018. [[online appendix](#)]
- A. Heifetz, M. Meier, and B. Schipper, [Comprehensive Rationalizability](#), *Games and Economic Behavior* 116, pp. 185-202, 2019.
- R. Ostreicher and A. Heifetz, [The sentinel-Foraging trade-off in dominant and subordinate Arabian babblers](#), *Ethology* 125 (2), pp. 98-105, 2019
- A. Heifetz, M. Meier, and B. Schipper, [Prudent Rationalizability in Generalized Extensive-Form Games with Unawareness](#), *The BE Journal of Theoretical Economics*, forthcoming
- A. Heifetz and E. Minelli, [Flourishing as Productive Tension: Theory and Model](#), *The BE Journal of Theoretical Economics* 20(1), 2019
- A. Heifetz, [Robust multiplicity with \(transfinitely\) vanishing naivete](#), *International Journal of Game Theory* 48 (4), pp. 1277-1296, 2019
- R. Ostreicher and A. Heifetz, [The function of sentinel alarm calls in the Arabian babbler](#), *Journal of Avian Biology* 51(10), 2020
- A. Heifetz, [Object, relations: From Alain's corriger selon l'objet to Winnicott's transitional object](#), *International Journal of Applied Psychoanalytic Studies*, forthcoming

PUBLISHED LECTURE

- A. Heifetz, [Games and Science](#), *Games and Economic Behavior* 68, 789-792, 2010.

CHAPTERS IN BOOKS

- A. Heifetz, [Eliminating Redundancies in Partition Spaces](#), pp. 95-103 in M. Bacharach, L.A. Gerard-aret, P. Mongin and H. Shin (eds.), *Epistemic Logic and the Theory of Games and Decisions*, Kluwer Academic Publishers, The Netherlands, 1997.

HANDBOOK CHAPTERS AND ENCYCLOPEDIC ENTRIES

- R.J. Aumann, A. Heifetz, [Incomplete Information](#), in R.J. Aumann and S. Hart (eds.), *Handbook of Game Theory vol 3*, pp. 1665-1686, Elsevier/North Holland, 2002.
- A. Heifetz, [Epistemic Game Theory: Incomplete Information](#), *The New Palgrave Dictionary of Economics, 2nd Edition*, Palgrave Macmillan, 2008 [pdf](#)
- A. Heifetz, Topology, *The International Encyclopedia of the Social Sciences, 2nd Edition*, pp. 390-391 Gale, 2008 [pre-print version](#)
- A. Heifetz, E. Segev, E. Talley, [Legislation with Endogenous Preferences](#), in N. Vulkan and A. Roth (eds.), *The Handbook of Market Design*, pp. 456-486, Oxford University Press, 2013

PUBLISHED INTERVIEW

- A. Heifetz, [Epistemic Logic - 5 Questions](#), in V.F Hendricks and O. Roy (eds.) *Epistemic Logic: 5 Questions*, Automatic Press/VIP, 2010

BOOK REVIEW

- Heifetz, [Book Review of “Rational Ritual – Culture, Coordination and Common Knowledge” by Michael Suk-Young Chwe](#), *The Economic Journal* Volume 114 Issue 493 P F146, 2004. [pdf](#)

CONFERENCE PROCEEDINGS

- A. Heifetz, [Infinitary Epistemic Logic](#), *Proceedings of the 5th Conference on Theoretical Aspects of Reasoning about Knowledge*, San Francisco, 1994, pp. 95-107.
- A. Heifetz, P. Mongin, [The Modal Logic of Probability](#), *Proceedings of the 7th Conference on Theoretical Aspects of Rationality and Knowledge*, I. Gilboa, ed., Morgan Kaufmann, San Francisco, 1998, pp. 175-185.
- Heifetz, M. Meier, B. Schipper, [Multi-Person Unawareness](#), *Proceedings of the 9th Conference on Theoretical Aspects of Rationality and Knowledge*, M. Tennenholtz, ed., ACM, 2003, pp. 145-158.

- A. Heifetz, M. Meier, B. Schipper, [A Canonical Model for Interactive Unawareness](#), *Proceedings of the 11th Conference on Theoretical Aspects of Rationality and Knowledge*, D. Samet, ed., Presses Universitaires de Louvain, 2007, pp. 177-182.
- A. Heifetz, M. Meier, B. Schipper, [Unawareness, Beliefs and Games](#), *Proceedings of the 11th Conference on Theoretical Aspects of Rationality and Knowledge*, D. Samet, ed., Presses Universitaires de Louvain, 2007, pp. 183-192.
- S. Ghosh, A. Heifetz, R. Verbrugge, [Do players reason by forward induction in dynamic perfect information games?](#), in R. Ramanujam (ed.), *Proceedings of the 15th conference on Theoretical Aspects of Rationality and Knowledge (TARK)*, pp. 159–175, 2015
- S. Ghosh, A. Heifetz, R. Verbrugge, and H. de Weerd, [What drives people's choices in turn-taking games, if not game-theoretic rationality?](#), in J. Lang (ed.), *Proceedings of the 16th conference on Theoretical Aspects of Rationality and Knowledge (TARK)*, pp. 265-284, 2017
- S. Ghosh, Sujata, R. Verbrugge, H. de Weerd, and A. Heifetz, [Cross-cultural differences in playing centipede-like games with surprising opponents](#), in *Cognitive Science Society Conference Proceedings*, pp. 1829-1835. 2019.

ACTIVE PARTICIPATION IN SCIENTIFIC CONFERENCES

- 1991 Game Theory Conference, Stony Brook, U.S.A.
- 1992 4th Conference on Theoretical Aspects of Reasoning about Knowledge, Monterey, U.S.A.
- 1994 Conference on Epistemic Logic, Games and Decisions, Marseilles, France.
- 1994 5th Conference on Theoretical Aspects of Reasoning about Knowledge, Monterey, U.S.A.
- 1995 The 3rd European Workshop in General Equilibrium, Barcelona, Spain
- 1995 Game Theory Conference in honor of R. Aumann, Jerusalem
- 1996 The Summer Workshop of the Stanford Institute of Theoretical Economics, Stanford University
- 1996 LOFT 2 Conference – Logical and Other Foundations of Games and Decisions, ICER, Torino.
- 1997 Conference on Cooperation and Information, Cergy-Pontoise University, Paris.
- 1998 7th Conference on Theoretical Aspects of Rationality and Knowledge (TARK), Northwestern University.
- 1999 Conference of the Society for the Advancement of Economic Theory, Rhodes.
- 2001 Southwest Economic Theory Conference (SWET), CalTech
- 2002 The 11th European Workshop in General Equilibrium, Athens, Greece

- 2004 The 1st Israeli Game Theory Conference, Tel Aviv University
- 2004 Robust Mechanism Design, Yale University
- 2004 Society for Economic Design (SED) 2004, Universitat de les Illes Balears
- 2004 2nd World Congress of the Game Theory Society, Marseille
- 2006 Unawareness workshop, Stanford University
- 2007 Policies for Happiness, Siena
- 2007 11th Conference on Theoretical Aspects of Rationality and Knowledge (TARK), Brussels
- 2007 Game Theory Conference, Stony Brook, U.S.A
- 2007 Game Theory Conference in honor of Ehud Kalai, the Hebrew University
- 2008 Workshop on Interactive awareness and interactive beliefs in games, Milano
- 2008 3rd World Congress of the Game Theory Society, Evanston
- 2012 Conference on Bounded Rationality, the Hebrew University
- 2012 LOFT 10, Logical and Other Foundations of Games and Decisions, Seville (invited keynote)
- 2012 SING 8, 8th European Meeting on Game Theory, Budapest
- 2012 4th World Congress of the Game Theory Society, Istanbul (invited semi-plenary)
- 2013 14th Conference on Theoretical Aspects of Rationality and Knowledge (TARK), Chennai
- 2013 5th Israeli Game Theory Conference, Tel Aviv University
- 2013 2nd international workshop on Game Theory, Epistemic Logic and Related Topics, Tsukuba University
- 2014 8th conference on Logic and Other Foundations of Game Theory and Decision Theory (LOFT), Bergen
- 2015 Joint conferences on “Logic, Game Theory, and Social Choice 8” and “The 8th Pan-Pacific Conference on Game Theory” (LGS 8 & 8 PPCGT), Academia Sinica, Taipei
- 2015 15th conference of the Society for the Advancement of Economic Theory (SAET), Cambridge
- 2016 9th conference on Logic and Other Foundations of Game Theory and Decision Theory (LOFT), Maastricht
- 2016 5th World Congress of the Game Theory Society, Maastricht
- 2016 16th Congress of the International Society for Behavioral Ecology (ISBE), Exeter
- 2017 The identification of rationality in markets and games, Warwick
- 2017 Association for Political Theory (APT) conference, Ann Arbor
- 2017 Les premiers écrits de Simone Weil (1925-1934), Paris
- 2018 Simone Weil, a politics of the good for our age, Tel Aviv and Ra'anana
- 2019 Learning, Evolution and Games II, Tel Aviv
- 2019 Warwick Continental Philosophy Conference, Warwick

- 2019 SING15: 15th European Meeting on Game Theory, Turku
2020 The canon revisited - women philosophers, Braga
2020 Stony Brook game theory conference (invited, [online](#))

CONFERENCE PROGRAM COMMITTEES

- Member of the Program Committee of the TARK VII Conference (Theoretical Aspects of Rationality and Knowledge), Summer 1998.
- Member of the Theoretical and Applied Economics Program Committee for the 58th European Meeting of the Econometric Society, Summer 2003.
- Member of the Program Committee of the Society of Economic Design Conference, Summer 2004
- Co-organized the 2nd Israeli Game Theory Conference in honor of Robert Aumann, 2005 Nobel Laureate in Economics, The Open University of Israel, January 2006
- Co-organized a workshop on Unawareness, Stanford University, April 2006.
- Member of the Program Committee of the TARK XI Conference (Theoretical Aspects of Rationality and Knowledge), June 2007.
- Co-organized the 3rd Israeli Game Theory Conference, The Open University of Israel, December 2008
- Chair of the Program Committee of TARK XII Conference (Theoretical Aspects of Rationality and Knowledge), July 2009
- Member of the Program Committee of the TARK XIII Conference (Theoretical Aspects of Rationality and Knowledge), July 2011.
- Member of the Program Committee of the TARK XIV Conference (Theoretical Aspects of Rationality and Knowledge), January 2013.
- Co-organizer of the conference ‘The identification of rationality in markets and games’, Warwick, March 2017
- Co-organizer of the conference '[Simone Weil, a politics of the good for our age](#)', Tel Aviv and Ra'anana, October 2018