



#### What We Will Talk About

- Few words about me
- Current timing
- Creation of a company
- What next..
- Questions..



# <u>Me...</u>

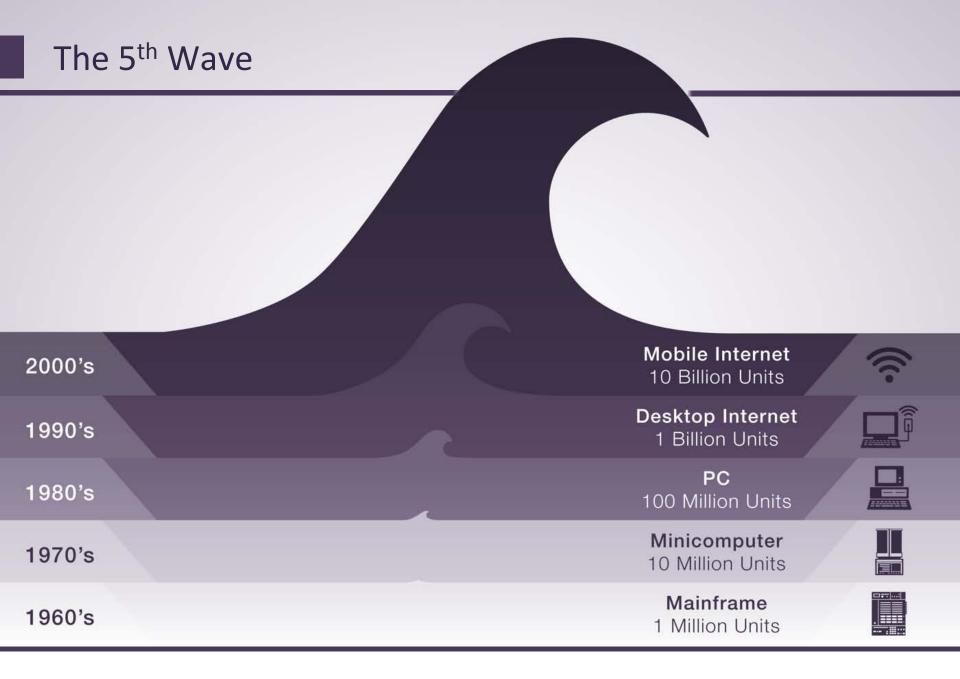




#### We Live in a Time of Kairos

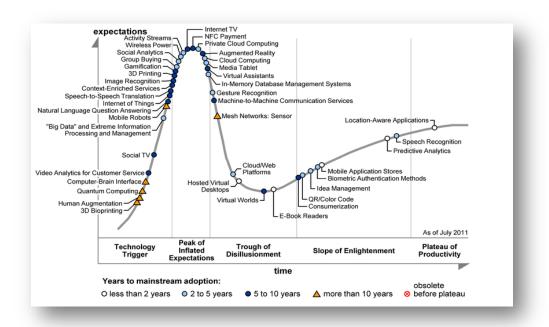


- July 13, 2008, the App Store had 800 apps, 10 million downloads
- 2 months later, there were 3,000 apps and 55 million downloads
- 12 months later, 1.8 billion downloads had generated \$1.2 billion in Apple revenue, and more than \$4 billion in revenue for 3<sup>rd</sup>-party developers
- Today, more than 500,000 apps are available, with over 18 billion downloads

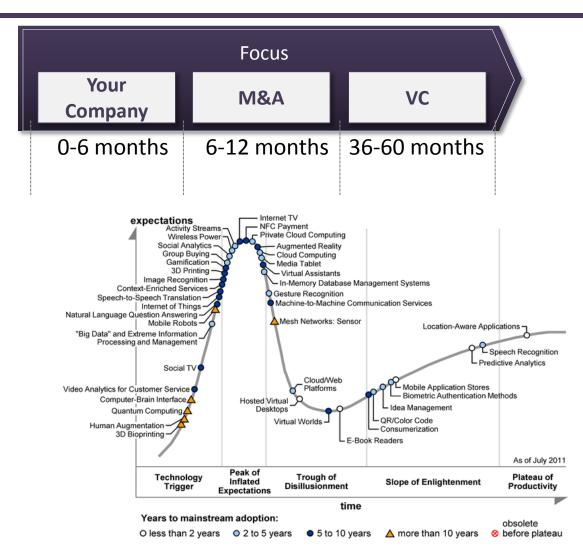


#### The Investment... (If...)

- Investment types:
  - Bootstrapping
  - F&F
  - Angels
  - Incubators + CSO
  - VCs
  - IPO



#### **Timing**



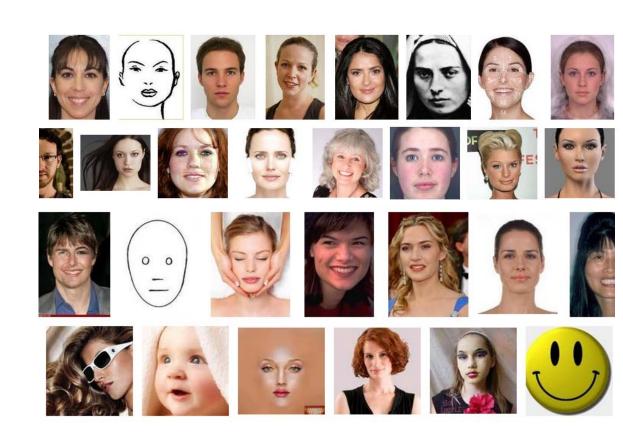


### Innovation, Business

It is very personal

## Who are you?







## Innovation, Business

■ The business will look like a function of the team, talent, passion, product — and some luck..











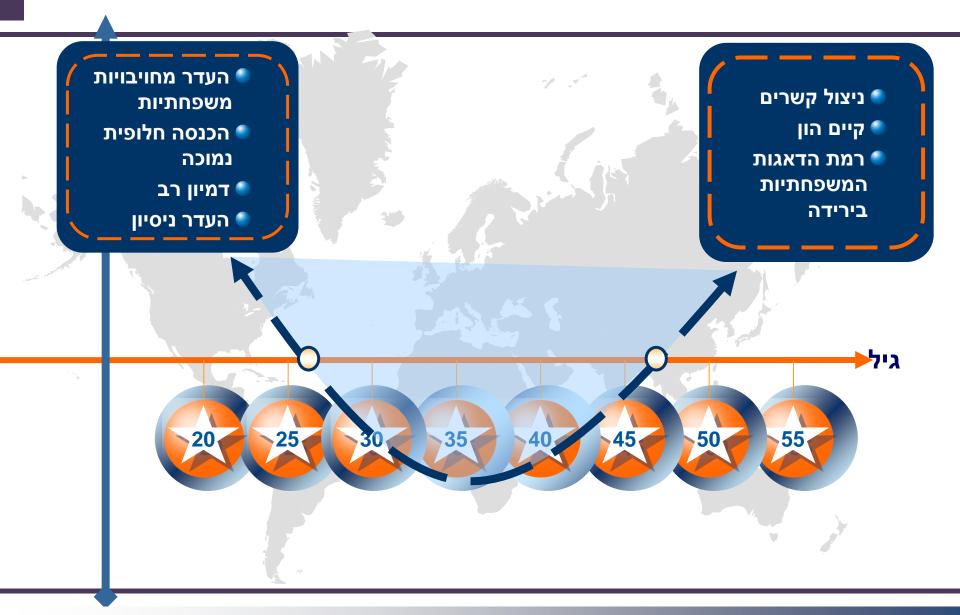








#### הסתברות ליזמות





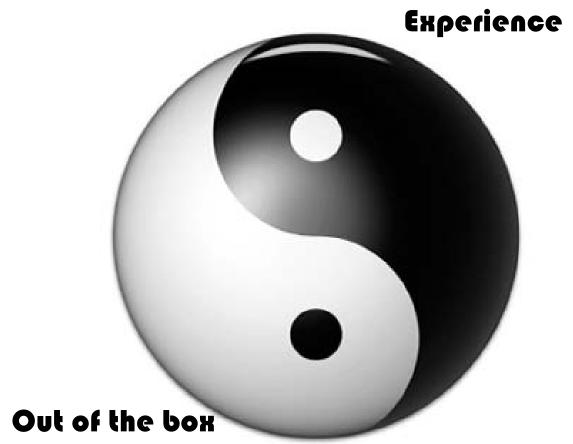
## **Very Important**

- Experience is very important.
- You need to learn how to consume it.





But.. Not too much.. You need to create the balance.



#### A Threat:

- Not to be focused
- It's not easy
- B2B / B2C
- Services
- Platform
- BusinessModel





## Einstein definition for stupidity:

 Doing exactly the same thing and expect different results

